Logics for Social Behaviour

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Aristotle

He who is unable to live in society, or who has no need because he is sufficient for himself, must either be a god or a beast.

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Aristotle 1. $\forall x[(U(x) \text{ or } S(x)) \rightarrow (G(x) \text{ or } B(x))].$



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- 1. $P \rightarrow Q$.
- 2. not *Q*.
- 3. not *P*.

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Aristotle



1.
$$P \rightarrow Q$$
.

- 2. not Q.
- 3. not *P*.

The **truth-value** of *P* and *Q* is the focus.

Classical notion of truth



Two possibilities exist: Either we are alone in the Universe or we are not. Both are equally terrifying.

(Arthur C. Clarke)

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- 1. The world exists objectively, independently of the ways we think about it, or describe it.
- 2. Our thoughts and claims are about that world.
- 3. Every statement is either true or false.

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Law of excluded middle "P or **not** P" is true in classical logic.

Is it sharp or quite smooth at the edges? [...] Does it only like Classical stuff?

W.H. Auden

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What if, rather than out there, we look for truth here among us?

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Example 1: "Nice weather, isn't it?"

5 degrees of agreement in evaluation forms: 1 2 3 4 5

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Example 1: "Nice weather, isn't it?" Example 2: Jurisprudential truth

6 verdicts in Italian criminal trials:

5 mutually incomparable types of acquittal

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Example 2: Jurisprudential truth

Example 3: Scientific truth

3 outcomes in medical diagnostics: hypothesis confirmed, refuted, inconclusive evidence

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Truth as social construction

- Example 1: "Nice weather, isn't it?"
- Example 2: Jurisprudential truth

Example 3: Scientific truth

In all these contexts, classical principles fail

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Truth as social construction

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Example 3: Scientific truth

In all these contexts, classical principles fail

- 1. No statement about the ontological status of the world
- 2. Focus shifted to the **procedures** to attain truth
- 3. Different procedures call for different logics

Intuitionistic and intermediate logics

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- Many-valued logics
- ► Nonmonotonic logics
- Modal and dynamic logics



- Intuitionistic and intermediate logics
 Truth is proof
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Intuitionistic and intermediate logics
 Truth is proof

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 Truth comes in degree
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Truth and stereotypes

Modal and dynamic logics Truth changes

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CIA's Analysis of Competing Hypotheses



"AND YE SHALL KNOW THE TRUTH AND THE TRUTH SHALL MAKE YOU FREE." (carved in stone at the CIA headquarters)

Intelligence analysis

a problem in information aggregation:

- different degrees of reliability of sources
- different ways of interpreting evidence (even if coming from trusted sources!)
- high risk of errors



CIA's Analysis of Competing Hypotheses



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ACH: protocol to test hypotheses against evidence Goal: <u>refuting</u> hypotheses rather than proving them!

- identify complete set of exclusive hypotheses,
- evaluate consistency of evidence with hypothesis
- assess diagnostic value of evidence.
 'Smoking gun' may be consistent with more than one hypothesis!



R. Heuer

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ACH has been formalized using nonclassical logics

Software created on the basis of this formalization used by corporations, forensic analysts, journalists...

Investing decisions of firms: How much to invest? When to invest? Main strategic question: How to hedge? Design coherent investment portfolios

Real Option Analysis

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Many-valued logics for quantitative decision-making! Truth values as decisions, coherence axiomatized

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